

## FINANCING SOLUTIONS THAT WORK FOR YOU

Lennox Commercial Financing<sup>SM</sup> provides custom-fit financing solutions to perfectly meet your company's purchasing needs. Our experience and personal attention make working with Lennox Commercial Financing convenient, easy and affordable.

- One-page credit application for purchases up to \$75,000
- Decisions within 24 hours
- Terms from 12–60 months
- Deferred and structured payments available
- 24-hour approval for purchases up to \$75,000
- 48-hour approval for purchases over \$75,000

### Finance your entire HVAC purchase

Make your purchase worry-free by bundling everything your new system needs. You can include accessories, extended warranties, installation, ductwork, service contracts, crane rentals and other associated soft costs.

### CONTACT INFO:

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## SOLUTIONS FOR CUSTOMIZED COMFORT



Don't just choose a Lennox<sup>®</sup> product...choose a Lennox Commercial Comfort System. These complete packages of HVAC solutions provide tools to create a healthier and more comfortable environment.

**Packaged Units**  
**Split Systems**  
**Heating**

**Commercial Controls**  
**Indoor Air Quality**

Your Lennox contractor is:

# LENNOX

*Innovation never felt so good.<sup>™</sup>*

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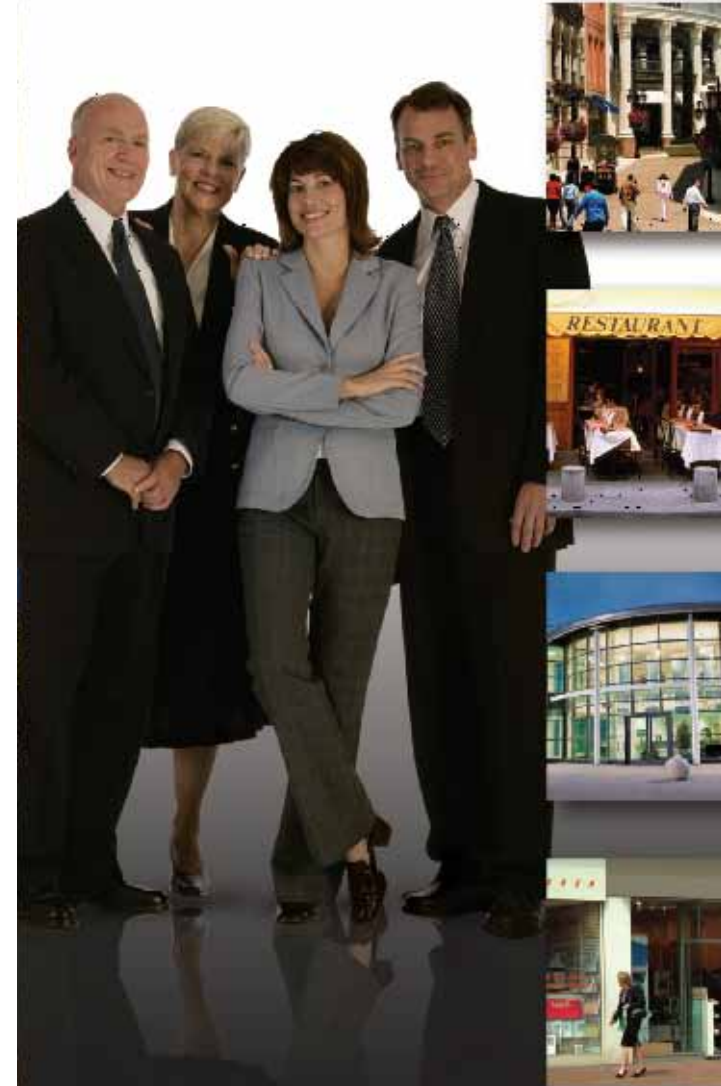
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or contact us at 1-800-9-LENNOX.

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## LENNOX COMMERCIAL FINANCING<sup>SM</sup>

Providing your business  
with flexible options  
for HVAC purchases



# LENNOX

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## GREATER FINANCIAL FLEXIBILITY AND CONVENIENCE

In today's business environment, owners must balance a number of needs—including a good HVAC system—with the realities of operating expenses. In many cases, numerous expenses such as insurance, energy consumption and operating costs are increasing.

New, energy-efficient HVAC systems and components can help reduce energy costs, increase tax credits and increase productivity and customer comfort through improved IAQ. The Lennox Commercial Financing<sup>SM</sup> program provides an easy application process, generous finance terms and fast approval process. As the HVAC financing company of choice for companies nationwide, we can help organizations large and small successfully finance purchases of \$5,000 and above.

## FINANCING ADVANTAGES

By replacing inefficient HVAC equipment with new units, you will receive the benefits of higher efficiency and peace of mind. When you finance with the Lennox Commercial Financing program, you also get the added benefits of:

- Conserved capital and bank lines of credit
- Same tax advantages as cash
- Improved cash flow
- Total project financing
- Larger companies – no personal guarantees required
- Smaller companies – no debt assumed on personal credit
- Terms as short as 12 months
- No blanket liens on business assets

## FINANCING PROCESS

Financing your HVAC purchase with the Lennox Commercial Financing program is a simple and convenient process, designed to quickly and effectively accommodate your equipment needs.

1. Request an estimated quote from your contractor or call your Lennox Commercial Financing program manager
2. Complete the simple one-page application
3. Finalize your project needs with your contractor
4. Upon credit approval, we will email you the documents for signature
5. Once documents are signed and returned, a purchase order is issued for your contractor to begin work

Contact us today to learn more about HVAC financing options that work best for your short-term needs and long-term plans.

